1. Recognized and interpreted [Type] trends in sales for [Product or Service].
2. Exceeded revenue objectives of $[Amount] per quarter.
3. Implemented initiatives to improve customer satisfaction and increase repeat business.
4. Collected data on competitors' pricing and promotions through primary and secondary research techniques.
5. Created, updated and followed up on [Type] contact and sales records.
6. Led project team to develop policies and procedures incorporating customer input.
7. Educated [Job title] on promotional installment programs, origination processes and compliance requirements related to finance.
8. Recruited, hired and coached [Job title] for company in [Type] industry.
9. Developed incentives for [Job title], achieving sales targets to increase revenue.
10. Oversaw financial sales to monitor compliance with legal requirements and company policies, including [Type].
11. Worked with clients and finance companies to find optimal solutions for financing.
12. Targeted accounts at senior and executive levels and secured funding for future initiatives.
13. Represented [Type] company at industry events to promote [Product or Service].
14. Negotiated with finance companies for optimal financing opportunities for clients.
15. Motivated high-performing sales team to increase sales by [Number]% through [Action].
16. Liaised with customers and funding sources to identify and remove roadblocks to business funding.
17. Worked with clients to develop financial planning strategies and solutions through evaluation of finances.
18. Worked with clients to provide competitive commercial banking solutions and retail financing plans.
19. Built and deepened productive relationships with prospective and competitive customers to drive sustained growth.
20. Acted as liaison between customers and funders to increase overall funding by [Number]% and remove financial roadblocks.